

How to Buy or Sell a Business

Informational Seminar

The goal of this planning seminar is to help you understand the process, and prepare for success as you plan to buy or sell a business.

Wednesday, February 4, 2015

8:00am-12:00pm
Networking 30 minutes
before and after event

Topic Leaders



Randy Rua
President
Rua Associates



P. Haans Mulder
Partner
Cunningham Dalman

Topics Include

- Know your options
- Current market demand
- Typical process for a transaction
- Business valuation
- Realistic capital structure
- How to qualify a prospective buyer or seller
- Legal protections for buyers & sellers
- Closing the transaction
- Increase your after-tax sale proceeds

Info

www.ruaassociates.com/news&insights

Register

<http://seminarFeb4.eventbrite.com>

Cost: \$35

Location:

Colonial Clock Building
Training Room, 2nd Floor
201 W. Washington Ave.
Zeeland, MI

